IMpb Compliance Webinar Start Time: 10:00 AM EST

United States Postal Service

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To listen to a recording of this presentation please visit: <u>Click here</u>

Tuesday, October 14, 2014



IMpb Compliance Webinar Agenda

- IMpb Overview
- Implementation Requirements
 - Basics
 - Compliance Factors
 - Products Covered
 - Alternative Methods to Comply w/Approval
- Payment Systems
- Resources
- Questions / Comments



What is it?

The Intelligent Mail Package Barcode (IMpb) is the next generation tracking barcode and the critical bridge between physical packages and digital information required to enable world class service and tracking for our package products.



What does it do for you?

Supports 100% Package Visibility

and World Class Service and Tracking

- A unique tracking barcode on every package
- Scans at key touch points, full end-to-end tracking
- Tracking built in for major shipping products
 - First-Class Package Services
 - \circ Priority Mail
 - Parcel Select, including Parcel Select Light Weight
 - Standard Post
 - o Returns
- Rich digital information improves service and the customer experience





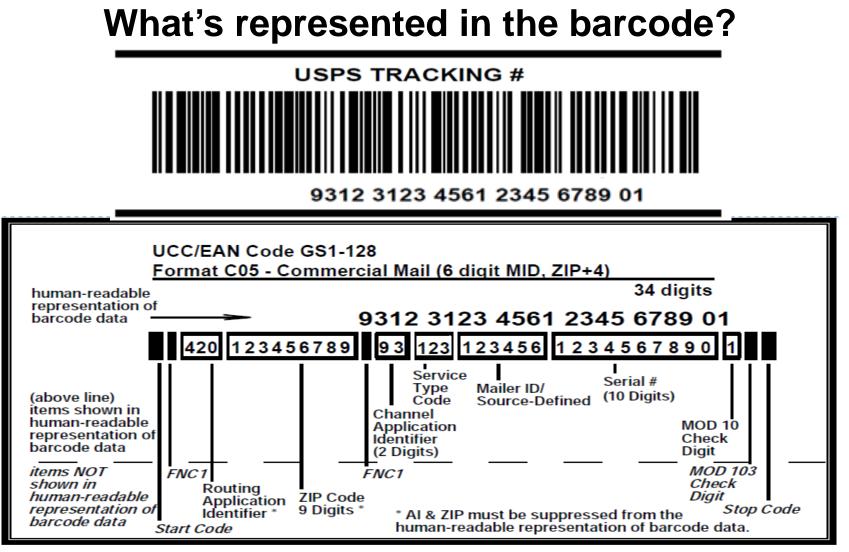


- Access to the best prices for package products
- End-to-End tracking information at no additional charge for Competitive Products
- Proactively manage expectations you and your customers know when to expect your packages to arrive
- Access to Priority Mail baked-in insurance up to:
 \$50* for Retail and Commercial Base Pricing
 \$100* for Commercial Plus customers
- Required for new products, services and features
- * Restrictions apply



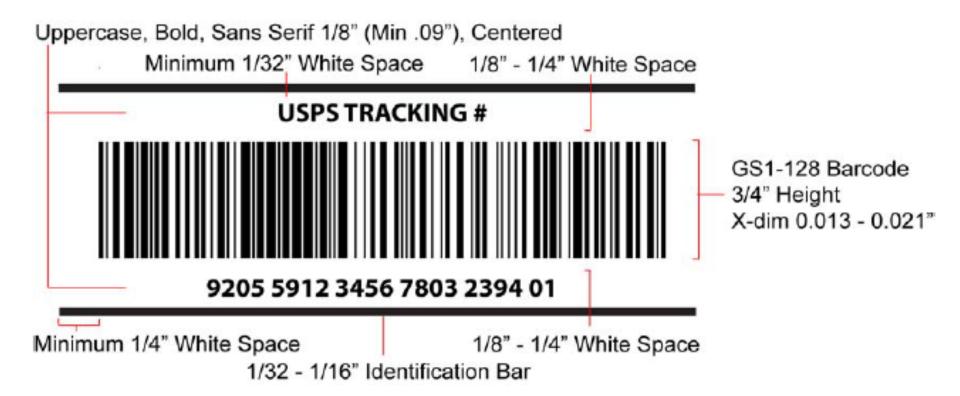
- 3-digit service type codes identify product class and extra service combination
 - Represents trackable Extra Services in tracking barcode
 Drives smart software in scanners
- Eliminates multiple barcodes on a package
- Supports 6-digit or 9-digit numeric Mailer IDs
- Destination routing information in the barcode facilitates automated sorting
 - Letter/Flat shape Certified Mail items use nonconcatenated IMpb barcode constructs
- Channel-specific Application Identifiers (AI)
- Supports nesting packages to containers





*Note: Barcode is an art image only and is not to spec or scale.





Shorter, ¹/₂" barcode height allowed for smaller packages and letter and flat sized Extra Services items with approval

IMpb Federal Register Final Rule

New Standards to Enhance Package Visibility

- Final Rule published December 18, 2013
- Implementation Date January 27, 2014
- Extended IMpb requirements to all Commercial Parcels and items with trackable Extra Services
 - Competitive Products effective January 27, 2014
 - Transition periods for customers shipping:
 - o Market Dominant Parcels until September 7, 2014
 - o Merchandise Return Service until September 7, 2014
 - o IMpb use with Certified Mail or Registered Mail until January 25, 2015
 - Business Reply Mail Parcels work in progress
- Compliance Thresholds and Non-Compliance Fee
- Destination Delivery Address and/or Delivery Point Validated 11-digit ZIP Code required in the electronic file January 25, 2015 to meet requirements



Unique IMpb tracking or Extra Services barcode

Shipping Services File Version 1.6 or higher, populated correctly with required fields

- Version 1.7 or 2.0 preferred

3 Destination delivery address and/or Delivery Point Validated (DPV) 11-Digit ZIP Code

- Destination ZIP+4 Code acceptable until January 25, 2015
- Legacy tracking barcode and Shipping Services
 File formats acceptable until January 25, 2015



- Apply to all package products and trackable Extra Services
- Compliance Thresholds and \$0.20 Non-Compliance Fee apply to Competitive Products only:
 - * Priority Mail

* Parcel Select



* First-Class Package Services

* Parcel Select LW

| IMpb Compliance Thresholds | Sep 2014 | Jan 2015 |
|---|----------|--|
| Unique trackable barcode (IMpb or legacy format) | 99% | 99% IMpb only by January 25, 2015 |
| Destination Delivery Address and/or 11- digit (DPV) or ZIP +4 Code in file | 95% | 98% Destination address/ and or 11-digit DPV ZIP Code only by January 25, 2015 |
| Shipping Services File v 1.6 or higher, Version 1.7 or 2.0 preferred (v 1.3, v 1.5 permitted) | 95% | 97% SSF v 1.6 or higher ONLY by January 25, 2015 |



- No certain date at this time IMpb compliance thresholds and non-compliance fee will extend to Market Dominant Products
- Dependent on rule making process and USPS and PRC approvals
- Mailers will be given an opportunity to comment
- Mailers are required to comply with IMpb rules
 Currently no non-compliance assessment or fee

IMpb Federal Register Final Rule

New Standards to Enhance Package Visibility – Important Changes

- Presort and destination entry discounts no longer tied to IMpb compliance
- Per piece Non-Compliance Fee implemented with compliance thresholds for Competitive Products
- Meter customers retain Commercial Base pricing until January 25, 2015
 - However, unique IMpb, Label 400 USPS Tracking, or special IMpb required for all parcels
 - IMpb requirements do not supersede other qualification requirements

Exceptions requests processed through VP Sales



New Standards to Enhance Package Visibility

- Identification of hazardous materials and live animal shipments
 - Transition period until September 7, 2014
- No Commercial Plus pricing for meter customers not meeting full IMpb requirements
- IMpb needed for 'baked-in' insurance on Priority Mail
- IMpb required on all Merchandise Return Service parcels
 - Transition period until September 7, 2014

BRM for parcel-shaped returns

- Remains in effect but requirements in the works to require IMpb

IMpb Federal Register Final Rule

New Standards to Enhance Package Visibility

EXCEPTIONS BY PRODUCT CLASS

- Bound Printed Matter (BPM) Parcels
 - BPM parcels may use Mail.dat in lieu of Shipping Services File
 - Mail.dat file converted to Shipping Services File v1.7

Priority Mail

UNITED STA

- Priority Mail flats in a high-speed environment may use IMb and Mail.dat documentation in lieu of IMpb
 - No extra services, International or Priority Mail Express permitted with this option
 - Requires USPS approval
 - Does not qualify for 'baked-in' insurance

Priority Mail Express

 US Postal Service Corporate Account users are excluded from the IMpb requirement at this time



New Standards to Enhance Package Visibility

EXCEPTIONS BY PRODUCT CLASS

- Standard Mail Parcels
 - Standard Mail Marketing and Standard Mail Non-Profit parcels will require an IMpb or a unique IMb.
 - Includes product samples
 - Excludes Regular and Non-Profit Standard Mail product samples with simplified address or Detached Address Labels
 - All Standard Mail parcels using unique IMbs may use either Mail.dat or Mail.XML in lieu of the SSF
 - Standard Mail parcels presorted and containerized to 5digit level may use IMbs
 - IMbs must remain unique for 45 days

Electronic Documentation and Shipping Services File (SSF) Requirements in addition to Address Information

- Transaction ID
- Payment/Permit Account # and Post Office of Account ZIP Code
- Method of Payment
- All postage fields required for Type 1 and Type 2 files
 File edits are simplified, same rules for Types 1 and 2 files
- Transmission prior to tendering packages/items to USPS
- By/For Voluntary Compliance with monitoring
 - Identify the Mail Owner and Mailing Agent in SSF 1.6 or higher, Mail.dat and Mail.XML by use of unique MIDs or CRID
 - -By/For required for CPP, Non-Profit Standard Mail, and Hazmat

Destal Service ® Shipping Services File Timeliness

- Industry concerns about file timeliness and the affect on IMpb Compliance
 - Affects Shipping Services File (SSF) and address information
 - Assessment based on first physical scan if no SSF record exists
 - Files and address information could be available before carrier sort
- MTAC Work Group on Shipping Services File Timeliness
 - MTAC Leadership direction and Industry recommendation
 - Industry and USPS Chairs identified
 - John Medieros Industry
 - Juliaann Hess USPS
 - Charter in the works
 - Gain agreement on file timeliness rules and when to assess IMpb Compliance
 - Formalize through appropriate processes

eVS IMpb Compliance

The Electronic Verification System (eVS) requires package mailers to submit mailings with a unique IMpb package barcode, requires submission of a Shipping Services File version 1.6 or higher, and requires the use of a complete destination delivery address and/or Zip +4 in the file.

whether packages/items meet the three IMpb compliance factors Results are sent to eVS and displayed on the Sampling Summary Tab of the

The Shipping Services File is evaluated by PTR to determine

All eVS packages require a barcode and SSF, so eVS assesses on one threshold currently set at 95% for destination delivery address and/or 11-Digit DPV ZIP Code or ZIP+4 Code in the file

Postage Adjustment is assessed by mail class across all pieces for the month.





eVS landing page.



eVS IMpb Compliance

| Monthly Account Summary | Monthly Sampling Summary | Monthly Adjustment Summary | | | |
|-------------------------------|--|----------------------------|---|---------------------------|-------------------|
| Monthly Sampling Summary | | | | | |
| | | | 99/01/2014 - 09/30/2014 Manifest File Numbers: Manifest Files ▼ | | |
| Total Manifest Files Process | ed: | | 93 | | |
| Total Parcel Records Proces | ssed: | | 10,168 | | |
| Computation of the IMpb Co | mpliance Adjustment Factor Total Pieces Requiring | Total IMpb-Noncompliant | IMpb Compliance | IMpb Compliance Threshold | IMpb Compliance |
| | IMpb | Manifested Pieces | Percentage | | Adjustment Factor |
| Priority Mail | 9992 | 6520 | 34.748 | 95 | 60.252 |
| IMpb Noncompliance Adjustment | | | | | |
| Priority Mail | | \$1,204.00 | | | |
| Filonty Man | | \$1,204.00 | | | |



What makes your mailing noncompliant?

- □ No IMpb* or tracking barcode
- □ A non-unique IMpb* or tracking barcode
- No destination delivery address and/or 11-digit DPV ZIP Code or ZIP +4 Code populated in the file
- Shipping Services File version 1.6* or higher not submitted with all required data elements



* Legacy tracking barcodes and Shipping Services File versions allowed until January 25, 2015



For non-eVS mailings the noncompliance fee is assessed per mailing.

For submission types other than mail.dat the Shipping Services File is submitted to PTR prior to entry of the mailing.

PTR assesses the packages/items in the file for compliance and the results are sent to *PostalOne*!

PostalOne! performs all three verifications; unique IMpb package barcode, Shipping Services File version 1.6 or higher, destination delivery address and/or 11 Digit DPV or ZIP + 4 Code

Address and/or 11-Digit DPV ZIP Code only will be required in January 2015

Additional Postage for noncompliance is assessed on the highest amount of pieces in noncompliance for one of the thresholds

Non-compliance fee is assessed only once per package/item



For Mail.dat submission, *PostalOne!* generates and submits the SSF to PTR, therefore, the mailer does not need to submit a SSF to PTR separately. No Shipping Services File Transaction ID is required with mail.dat submission.

The SSF enables PTR to assist with routing and package visibility for all packages. The IMpb and Destination Delivery Address and/or Zip +4 data need to be submitted through Mail.dat.

If the mailing falls below the threshold the mailer can resubmit their mail.dat file with the updated information or pay the noncompliance fee on line S23 of the corresponding postage statement.





For Mail.xml submission, the mailer must create and submit a SSF (v1.6 or higher) to PTR prior to the mailing. The *PostalOne!* system verifies and utilizes the data retrieved from PTR system on IMpb compliance %, SSF v1.6 or higher compliance %, and address and/or 11-digit DPV ZIP Code or ZIP+4 Code compliance %. The SSF TID is required to link to the SSF file in PTR.



If a mailing falls below the thresholds the mailer can resubmit an updated Shipping Services File or pay the required noncompliance fee on line S23 of the corresponding Postage Statement.



For Postal Wizard and Hardcopy Postage Statements, the mailer must create and submit a SSF (v1.6 or higher) to PTR prior to the mailing.

The *PostalOne!* System stores the data received from PTR until the acceptance employee processes the postage statement.

PostalOne! searches the database using the Shipping Services File Transaction ID and prompts for the required verifications.

Acceptance Employee performs manual IMpb Barcode Verfication.

Results of the verifications are displayed and calculated in *PostalOne!*



□ System will display the % Failed for IMpb compliance verification

- Based on highest dollar value for <u>one</u> of the three compliance tests
- **u** Will display IMpb Compliance failure information:

| Verification | Request Source | Performance Status | Disposition | Performance Type | Performance Percentage | Additional Postage | Cost Avoidance |
|--|--|-----------------------|-------------|---|---------------------------|-----------------------|-------------------|
| eMIR Cursory review | | Not Performed | N/A | N/A | | | |
| Weigh Entire Mailing | Verification not requested by system | Not Performed | N/A | N/A | | | |
| Manual Presort | Verification not requested by system | Not Performed | N/A | N/A | | | |
| Mailing Review | Verification requested by random selection | Performed | N/A | Mailing Review | 100% | N/A | N/A |
| Labeling Review | Verification requested by random selection | Performed | N/A | Labeling Review | 100% | N/A | N/A |
| Mailpieœ Review | Verification requested by random selection | Performed | N/A | Mailpiece Review | 100% | N/A | N/A |
| Documentation/Postage Statement Review | Verification requested by random selection | Performed | N/A | Documentation/Postage Statement Review | 100% | N/A | N/A |
| IM Parcel Barcode | | Performed | C | * IM Parcel Barcode | 30% | \$680.00 | \$0.00 |
| M Parcel Barcode Shipping Services File | | Performed | A | * IM Parcel Barcode Shipping Services File | 50% | \$0.00 | \$400.00 |
| IM Parcel Barcode Zip Code+4 | | Performed | A | * IM Parcel Barcode Zip Code+4 | 50% | \$0.00 | \$430.00 |
| | | | | | Total: | \$680.00 | \$0.00 |

USPS Use Only

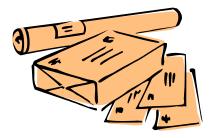
* If multiple IMpb verifications fail, only the highest additional postage amount is included in total additional postage due.



The Shipping Services File Transaction ID must be populated on the postage statement.

If the Shipping Service File is "not found" by *PostalOne!* and one has been submitted some of the common issues are:

- The Shipping Services File was not submitted prior to the mailing being entered by the Acceptance Employee
- The Shipping Services File does not contain the required data elements necessary for linking the file and the postage statement. The Permit Number and Office of Entry must entered in the file.
- For questions on the Shipping Services File refer to Publication 199 located on RIBBs or contact the confirmation services helpdesk at 877-264-9693 option 4





What if you are not compliant with the requirements?

- If you do not have a unique IMpb package barcode complete line S23 on the corresponding postage statement.
- If you have not submitted a Shipping Services File leave the transaction ID field on the postage statement blank and complete line S23 of the corresponding postage statement.
- □ If you do not have the destination delivery address and/or Zip +4 in the file complete line S23 of the corresponding postage statement.
- Only pay the noncompliance fee once per package
- Contact one of the certified solutions providers found on RIBBs: https://ribbs.usps.gov/intelligentmail_package/documents/tech_guide s/IMpbCertifiedSolutionsProviders.pdf



• **RIBBS**:

- Publication 199: Intelligent Mail Package Barcode
 Implementation Guide
- Publication 205, eVS® Business & Technical Guide
- IMpb Fact Sheet and Certified Solution Providers
- IMpb FAQs
- Parcel Labeling Guide
- Updated List: Service Type Codes for IMpb
- DMM 503: Extra Services
- USPS.com



IMpb Industry Webinars

| Completed | Webinar Title | Webinar Date | Speakers |
|--------------|--|------------------|-----------------------------------|
| ✓ | IMpb Impacts on Returns | March 11, 2014 | Juliaann Hess Kevin Gunther |
| ✓ | Transition of BRM Parcels to MRS | April 8, 2014 | Juliaann Hess Richard Thornton |
| ✓ | Returns Containing Mailable Hazardous Materials | May 13, 2014 | Juliaann Hess Kevin Gunther |
| ✓ | Scan Based Payment for Returns | June 10, 2014 | Richard Thornton Kevin Gunther |
| \checkmark | IMpb Overview | July 8, 2014 | Juliaann Hess |
| ✓ | IMpb Impacts for Market Dominant Products | August 12, 2014 | Juliaann Hess Rachel Devadas |
| ✓ | IMpb Impacts on Extra Services | October 2, 2014 | Juliaann Hess Karen Key |
| ✓ | IMpb Compliance | October 14, 2014 | Juliaann Hess Heather Dyer |





IMpb Compliance Webinar Intermission

United States Postal Service

Juliaann Hess Manager, Shipping Information Systems Product Information

Heather Dyer Business Systems Analyst, Senior



IMpb Compliance Webinar

The webinar is now concluded

A copy of this PowerPoint presentation will be posted on the Industry Outreach Page on RIBBS

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