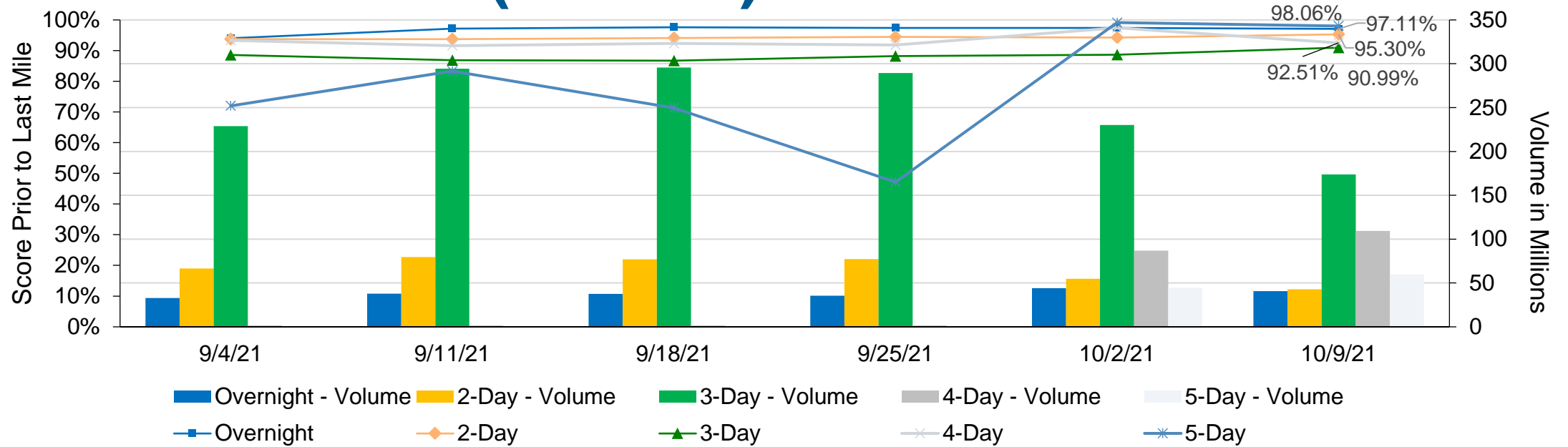


Service Performance

First-Class Mail®

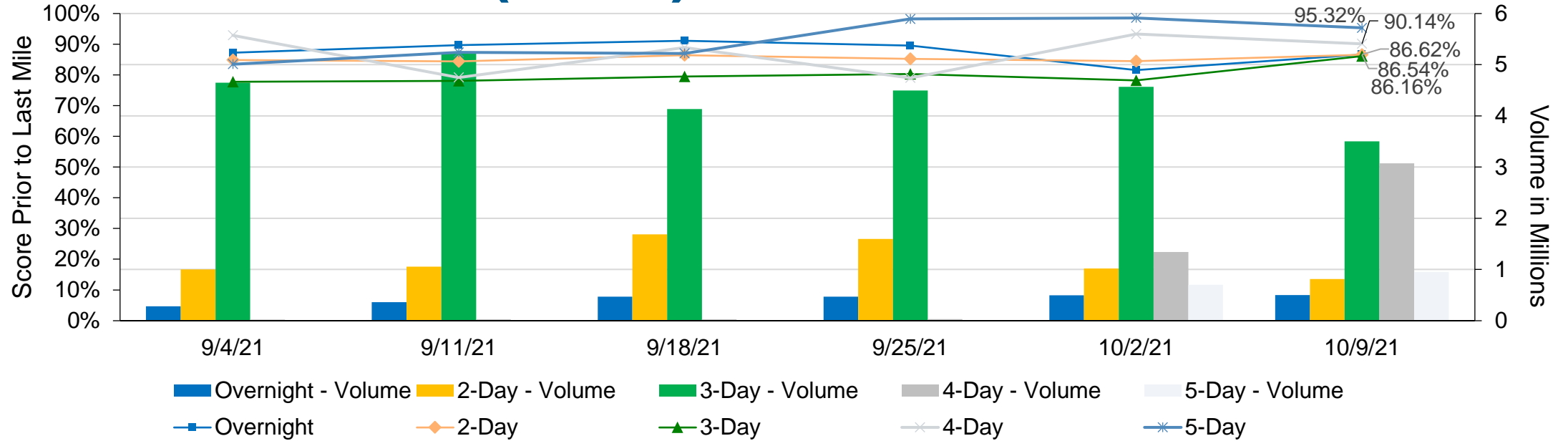
First-Class Mail® (Letters) – Score Trend



FY2022 Q1TD	Total Pieces Measured	Processing On-Time	Last Mile Impact	Overall Score	Target Score	SPLY Pieces Measured	Volume Change	SPLY Overall QTD Score	SPLY Change
Presort Overnight	91,539,918	97.28%	-1.90%	95.38%	93.99%	119,306,305	-23.27%	93.11%	2.27%
Presort 2-Day	111,146,633	94.41%	-2.02%	92.39%	89.20%	216,165,993	-48.58%	90.26%	2.14%
Presort 3-Day	458,501,888	89.87%	-1.66%	88.21%	84.11%	782,626,216	-41.41%	85.81%	2.41%
Presort 4-Day	196,234,766	94.69%	-1.06%	93.63%	84.11%	4,121,911	4660.77%	90.86%	2.77%
Presort 5-Day	104,379,242	98.50%	-0.70%	97.80%	84.11%	227,507	45779.57%	40.30%	57.50%
Presort Total	961,802,447			91.52%	84.88%	1,122,447,932	-14.31%	87.45%	4.08%

Note: Preliminary FY22 Q1 results through October 15, 2021. FY22 data sourced from Internal SPM.

First-Class Mail® (Flats) – Score Trend

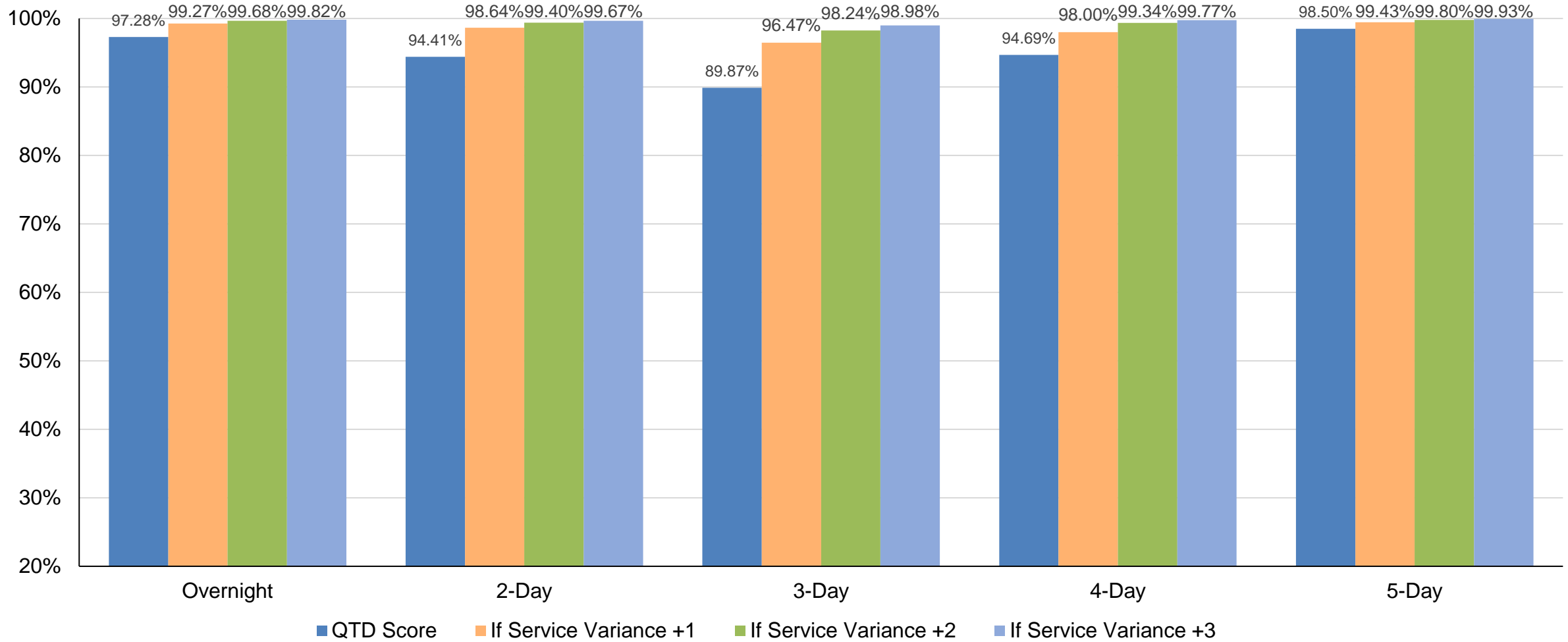


FY2022 Q1TD	Total Pieces Measured	Processing On-Time	Last Mile Impact	Overall Score	Target Score	SPLY Pieces Measured	Volume Change	SPLY Overall QTD Score	SPLY Change
Presort Overnight	1,069,764	84.44%	-5.82%	78.62%	93.99%	1,204,201	-11.16%	74.92%	3.71%
Presort 2-Day	2,089,553	85.97%	-6.23%	79.74%	89.20%	3,485,810	-40.06%	67.93%	11.81%
Presort 3-Day	8,836,610	82.28%	-5.59%	76.70%	84.11%	13,764,942	-35.80%	64.60%	12.10%
Presort 4-Day	4,423,258	91.10%	-3.90%	87.20%	84.11%	50,862	8596.59%	76.22%	10.98%
Presort 5-Day	1,655,877	96.71%	-1.95%	94.76%	84.11%	587	281991.48%	84.26%	10.50%
Presort Total	18,075,062			81.39%	84.88%	18,506,402	-2.33%	65.93%	15.46%

Note: Preliminary FY22 Q1 results through October 15, 2021. FY22 data sourced from Internal SPM.

First-Class Mail® (Letters) – Service Variance

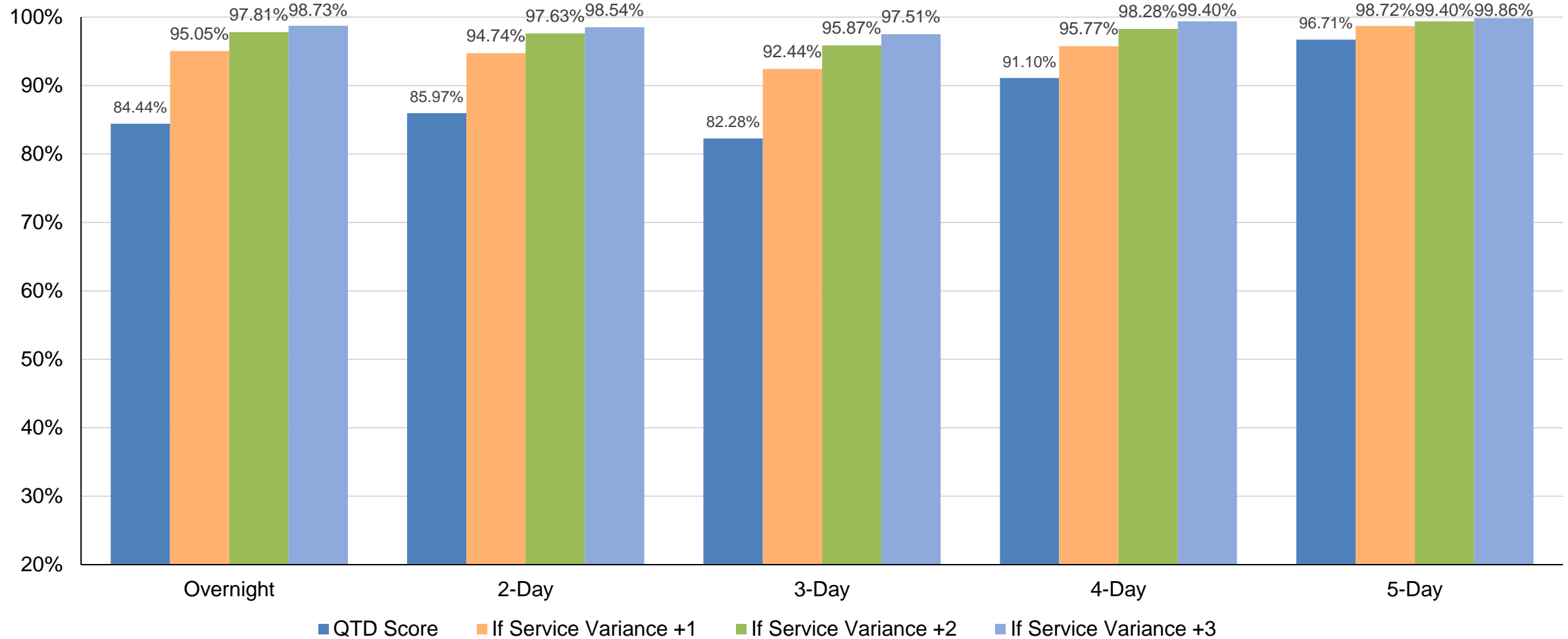
All FY2022 Q1TD FCM Letters scores would be above 96.47% (prior to last mile), if pieces that failed by 1 day passed



Note: Preliminary FY22 Q1 results through October 15, 2021. FY22 data sourced from Internal SPM.

First-Class Mail® (Flats) – Service Variance







All FY2022 Q1TD FCM Flats scores would be above 92.44% (prior to last mile), if pieces that failed by 1 day passed



Note: Preliminary FY22 Q1 results through October 15, 2021. FY22 data sourced from Internal SPM.

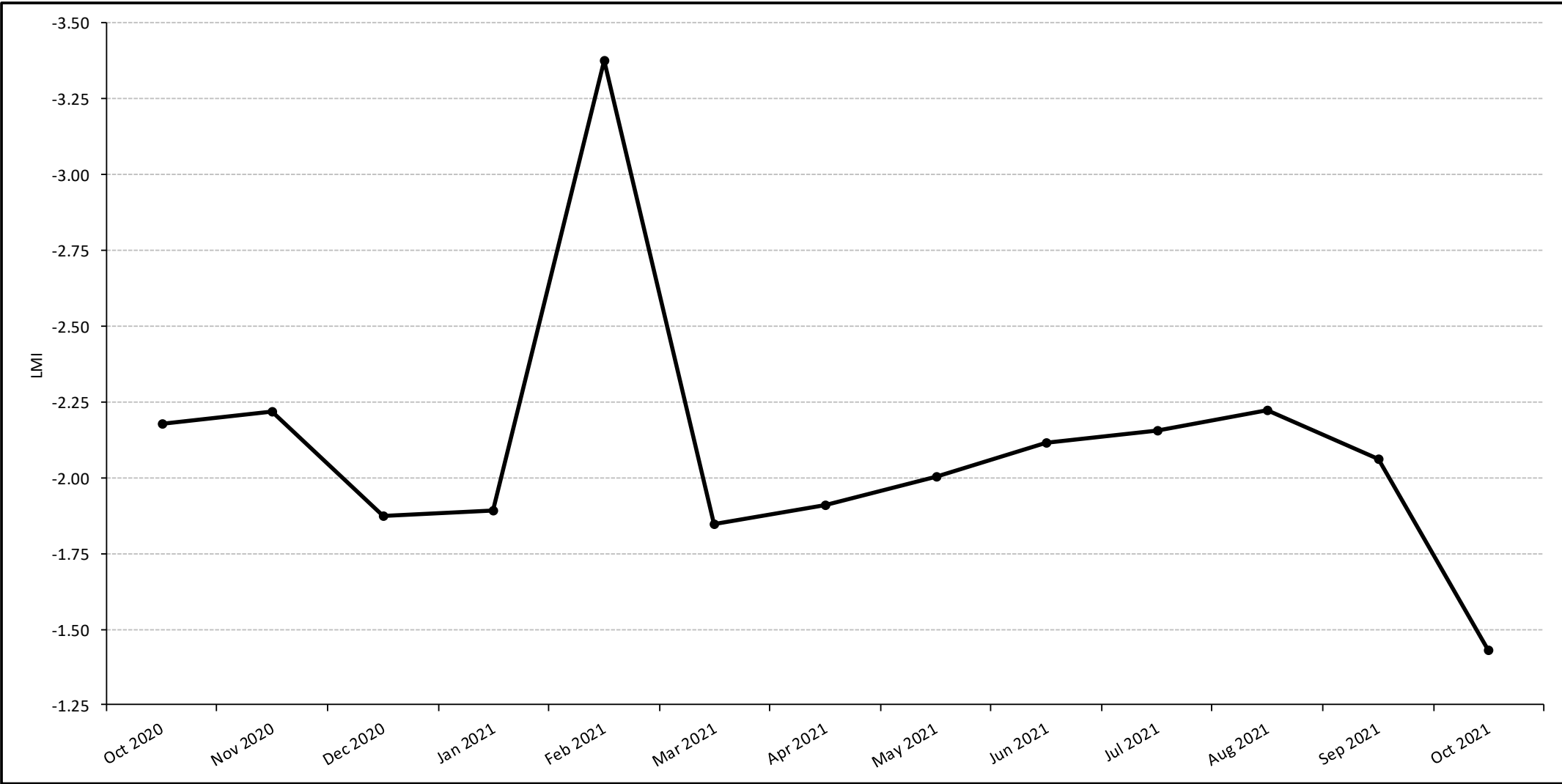
FY2021 Commercial Mail Volume – Mail In Measurement

In FY2021 thru September, ~76% of Full-Service mail was in Measurement

Mail Class	Mail Shape	Commercial	Full-Service Eligible	Full-Service	In Measurement	% of Full-Service In Measurement	Compared to SPLY
First Class Presort	Letter/Card	35,562,497,697	34,373,777,838	32,578,854,283	22,574,869,218	69.29%	-4.78% 
First Class Presort	Flat	590,853,126	536,902,614	486,181,487	310,212,534	63.81%	-4.34% 
USPS Marketing	Letter	47,600,330,931	46,602,100,114	44,820,850,204	37,316,328,054	83.26%	-0.52% 
USPS Marketing	Flat	15,376,046,014	10,245,855,441	9,344,225,754	6,643,964,693	71.10%	-3.57% 
Periodicals	Flat	3,372,104,690	3,262,744,878	3,012,760,176	2,013,375,374	66.83%	-1.61% 
Total		102,501,832,458	95,021,380,885	90,242,871,904	68,858,749,873	76.30%	-2.19% 

Metrics are for Mailing Dates 10/01/2020 – 09/30/2021
Commercial and Full-Service Eligible Volumes sourced from PostalOne!

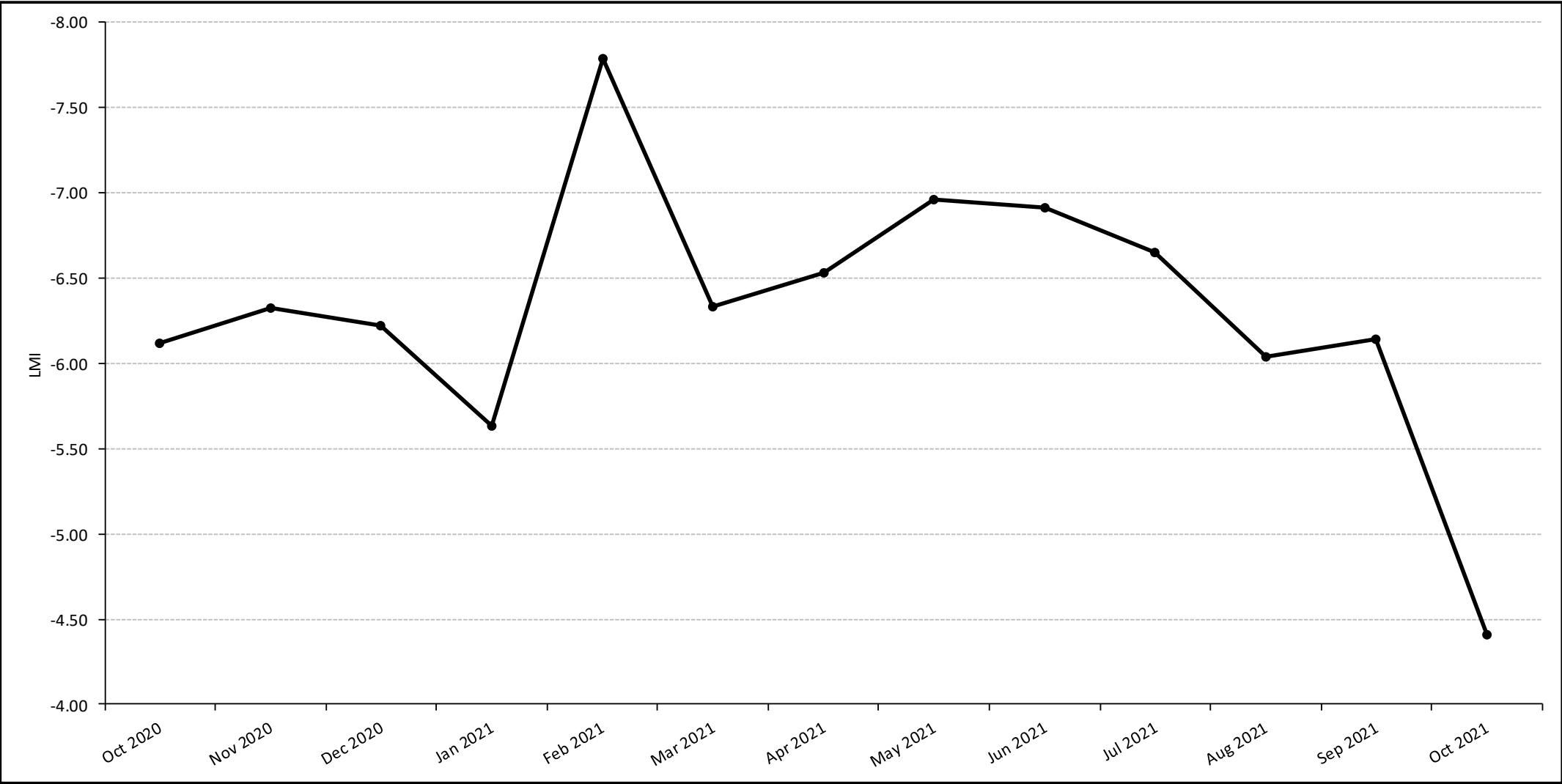
Last Mile Impact Trend – First-Class Presort Letters



Note: Preliminary Oct 2021 results through October 22, 2021.



Last Mile Impact Trend – First-Class Presort Flats



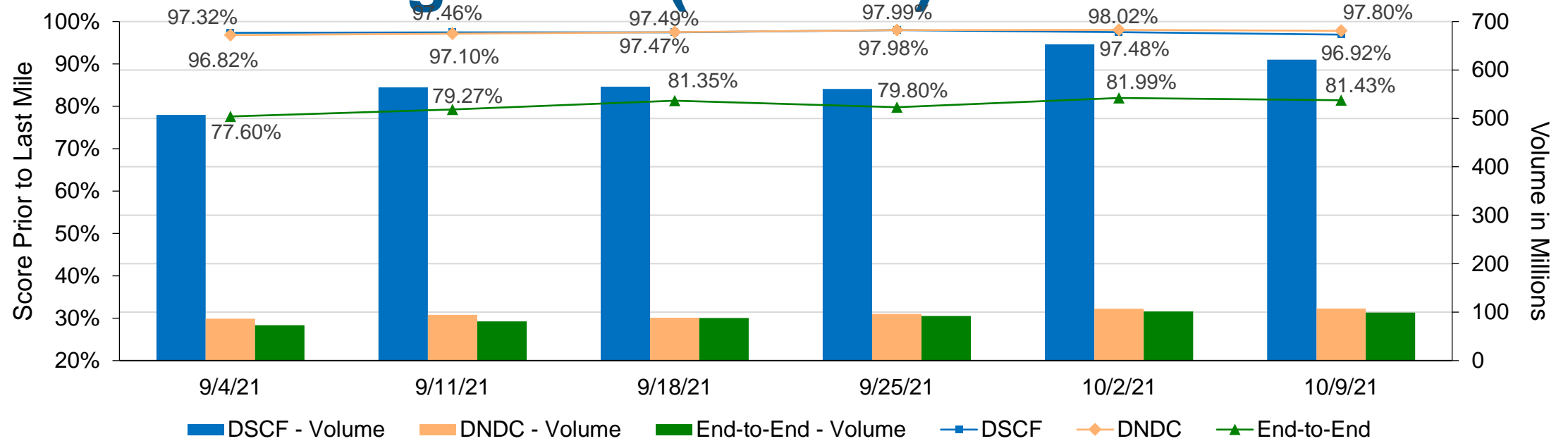
Note: Preliminary Oct 2021 results through October 22, 2021.



Service Performance

USPS Marketing Mail[®]

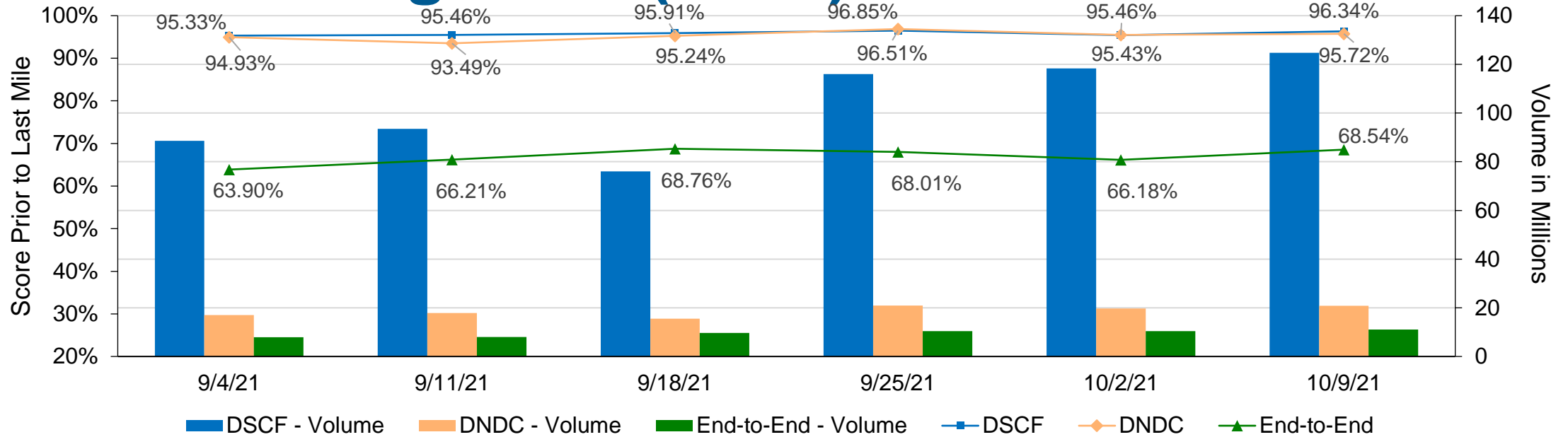
USPS Marketing Mail® (Letters) – Score Trend



FY2022 Q1TD	Total Pieces Measured	Processing On-Time	Last Mile Impact	Overall Score	Target Score	SPLY Pieces Measured	Volume Change	SPLY Overall QTD Score	SPLY Change
SCF Letters	1,354,389,596	97.23%	-1.11%	96.12%	86.62%	1,510,916,908	-10.36%	89.99%	6.13%
NDC Letters	229,123,114	97.91%	-0.57%	97.34%	86.62%	201,101,157	13.93%	94.75%	2.59%
E2E Letters	213,666,553	81.79%	-0.84%	80.95%	86.62%	260,580,444	-18.00%	77.85%	3.10%
3-Day	977,962,014	97.33%	-0.91%	96.42%	86.62%	1,134,223,347	-13.78%	91.10%	5.32%
4-Day	425,304,937	96.52%	-1.56%	94.96%	86.62%	455,131,348	-6.55%	87.27%	7.69%
5-Day	263,158,206	97.21%	-0.58%	96.63%	86.62%	243,600,521	8.03%	93.88%	2.75%
6-10 Day	124,879,605	74.69%	-0.85%	73.84%	86.62%	134,329,952	-7.04%	66.91%	6.93%
11+ Day	5,874,501	77.24%	-0.59%	76.65%	86.62%	5,313,341	10.56%	76.13%	0.52%
Total	1,797,179,263			94.47%	86.62%	1,972,598,509	-8.89%	88.87%	5.60%

Note: Preliminary FY22 Q1 results through October 15, 2021. FY22 data sourced from Internal SPM.

USPS Marketing Mail®(Flats) – Score Trend

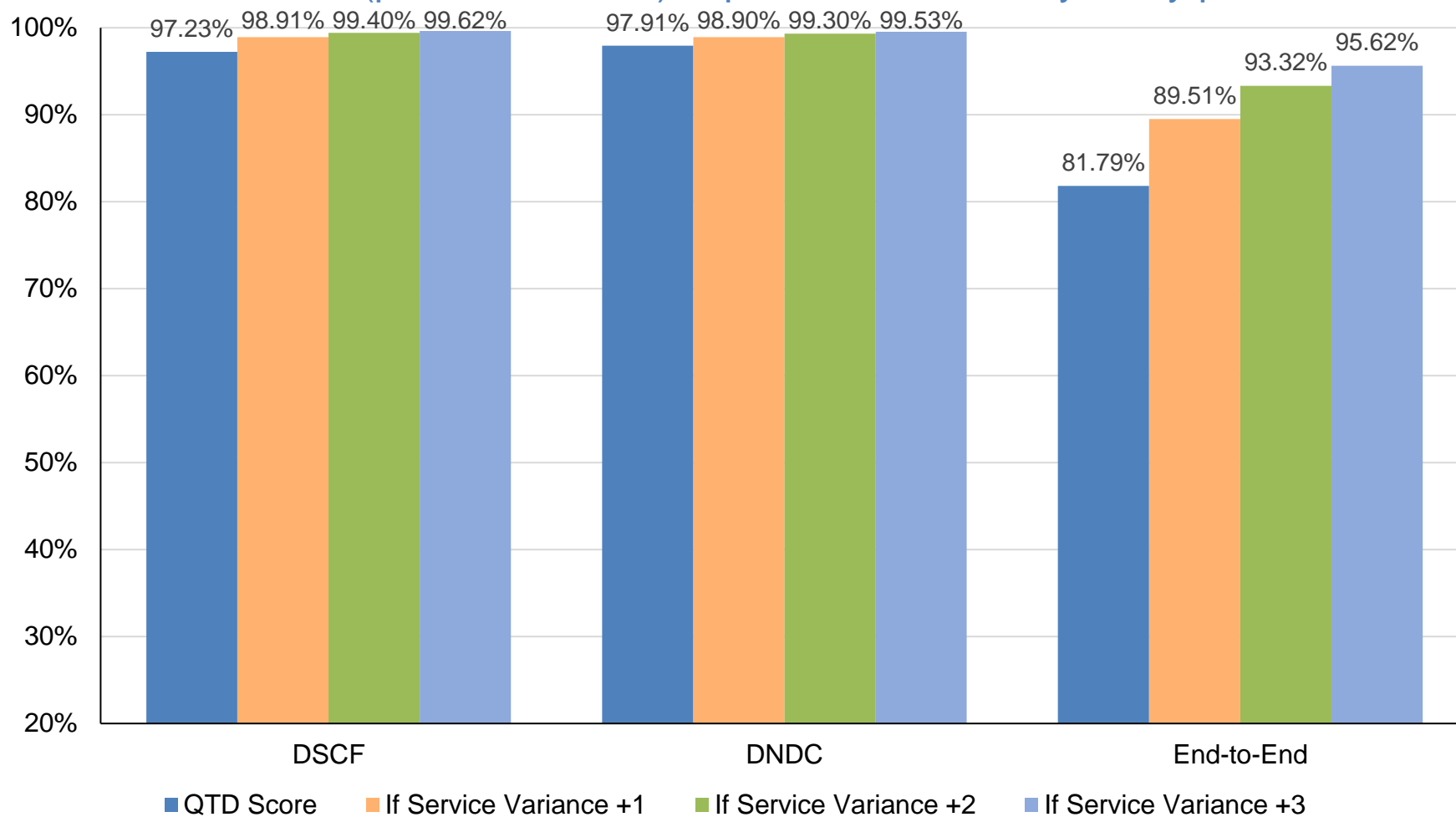


FY2022 Q1TD	Total Pieces Measured	Processing On-Time	Last Mile Impact	Overall Score	Target Score	SPLY Pieces Measured	Volume Change	SPLY Overall QTD Score	SPLY Change
SCF Flats	260,706,815	95.84%	-3.97%	91.87%	86.62%	481,089,118	-45.81%	88.06%	3.81%
NDC Flats	43,665,201	95.58%	-2.78%	92.80%	86.62%	44,490,956	-1.86%	88.85%	3.95%
E2E Flats	22,951,340	66.94%	-3.29%	63.64%	86.62%	54,054,941	-57.54%	74.06%	-10.42%
3-Day	168,880,951	96.02%	-3.11%	92.91%	86.62%	342,806,892	-50.74%	90.02%	2.89%
4-Day	96,478,363	95.08%	-5.52%	89.56%	86.62%	163,990,720	-41.17%	83.96%	5.60%
5-Day	46,591,564	94.69%	-2.80%	91.90%	86.62%	51,252,593	-9.09%	88.05%	3.85%
6-10 Day	14,334,887	56.81%	-2.74%	54.07%	86.62%	20,234,121	-29.15%	53.23%	0.85%
11+ Day	1,037,591	77.74%	-4.44%	73.31%	86.62%	1,350,689	-23.18%	77.04%	-3.74%
Total	327,323,356			90.02%	86.62%	579,635,015	-43.53%	86.82%	3.20%

Note: Preliminary FY22 Q1 results through October 15, 2021. FY22 data sourced from Internal SPM.

USPS Marketing Mail®(Letters) – Service Variance

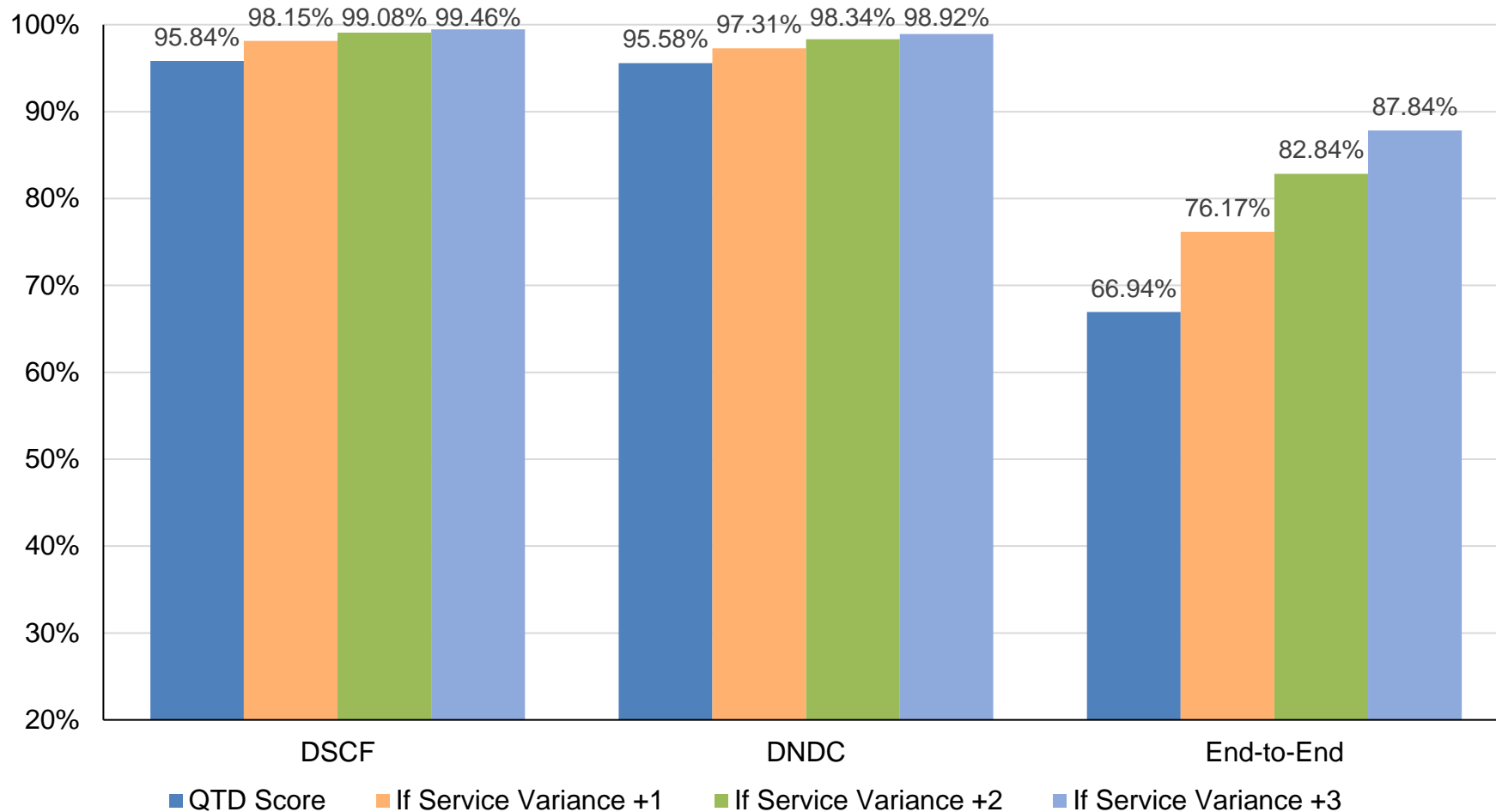
FY2022 Q1TD DSCF and DNDC Marketing Letters scores would be above 98.90% (prior to last mile), if pieces that failed by 1 day passed



Note: Preliminary FY22 Q1 results through October 15, 2021. FY22 data sourced from Internal SPM.

USPS Marketing Mail®(Flats) – Service Variance







FY2022 Q1TD DSCF and DNDC Marketing Flats scores would be above 97.31% (prior to last mile), if pieces that failed by 1 day passed



Note: Preliminary FY22 Q1 results through October 15, 2021. FY22 data sourced from Internal SPM.

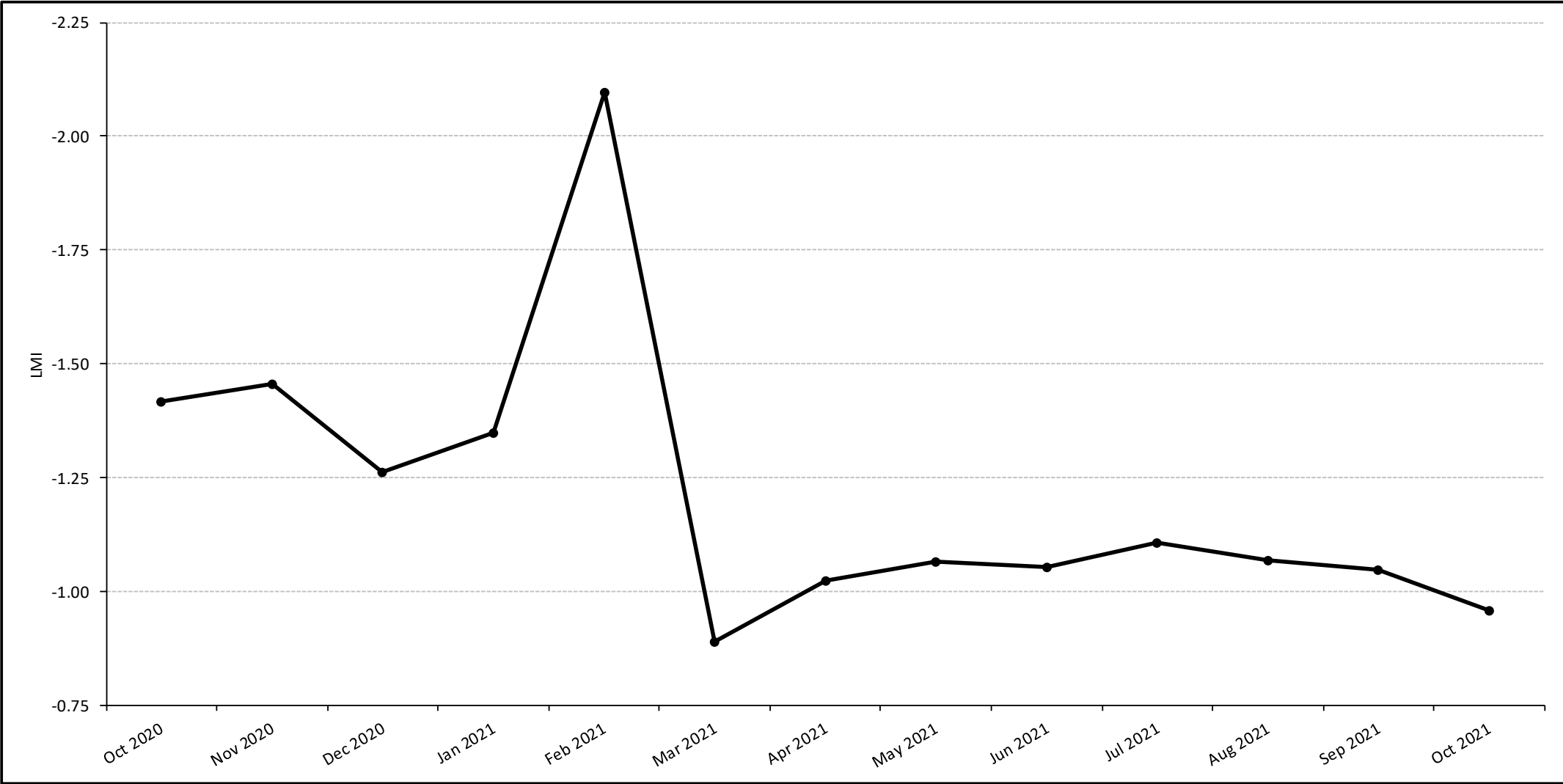
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Mail Class	Mail Shape	Commercial	Full-Service Eligible	Full-Service	In Measurement	% of Full-Service In Measurement	Compared to SPLY
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First Class Presort	Flat	590,853,126	536,902,614	486,181,487	310,212,534	63.81%	-4.34% 
USPS Marketing	Letter	47,600,330,931	46,602,100,114	44,820,850,204	37,316,328,054	83.26%	-0.52% 
USPS Marketing	Flat	15,376,046,014	10,245,855,441	9,344,225,754	6,643,964,693	71.10%	-3.57% 
Periodicals	Flat	3,372,104,690	3,262,744,878	3,012,760,176	2,013,375,374	66.83%	-1.61% 
Total		102,501,832,458	95,021,380,885	90,242,871,904	68,858,749,873	76.30%	-2.19% 

Metrics are for Mailing Dates 10/01/2020 – 09/30/2021
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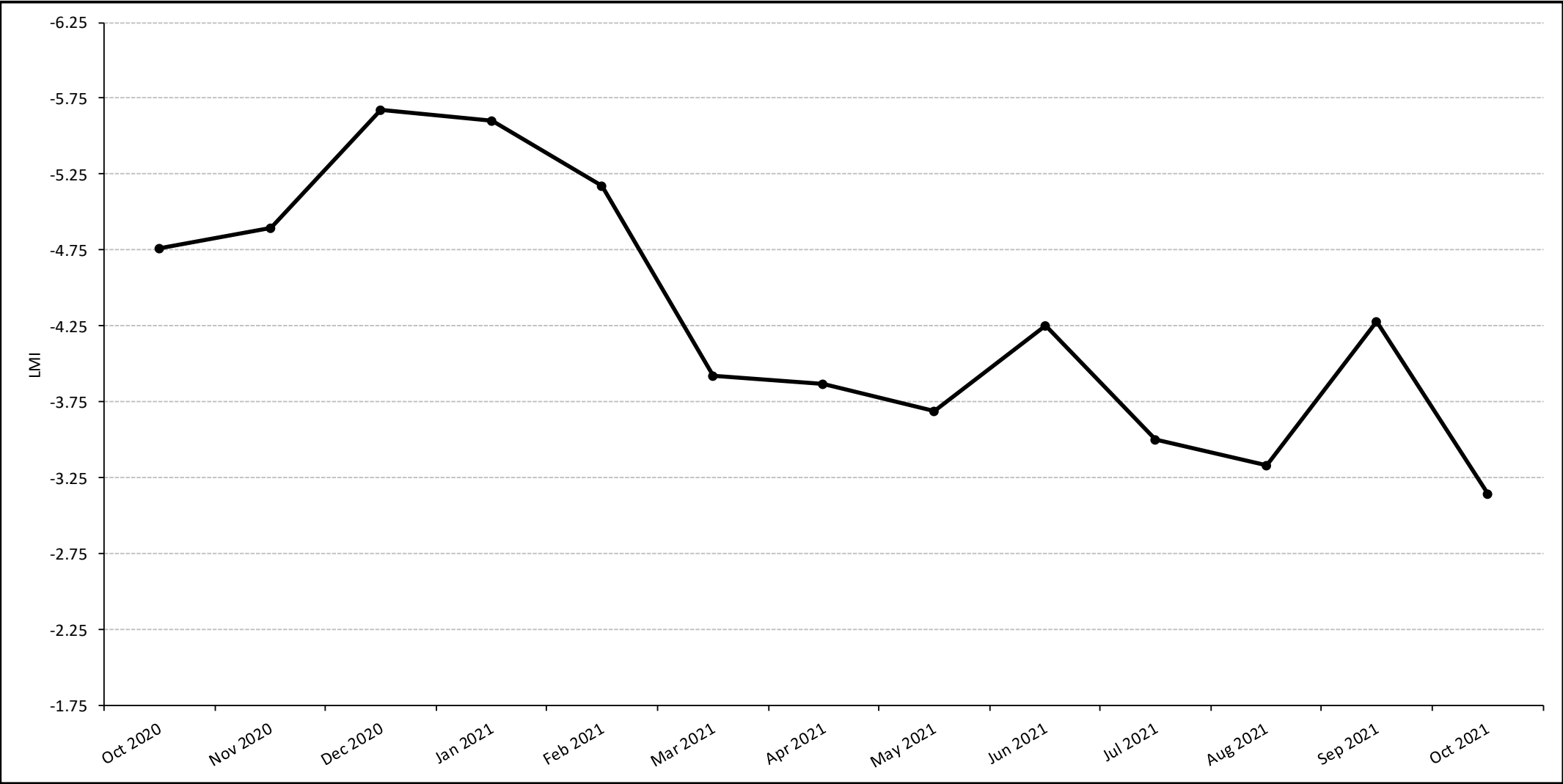
Last Mile Impact Trend – USPS Marketing Mail Letters



Note: Preliminary Oct 2021 results through October 22, 2021.



Last Mile Impact Trend – USPS Marketing Mail Flats

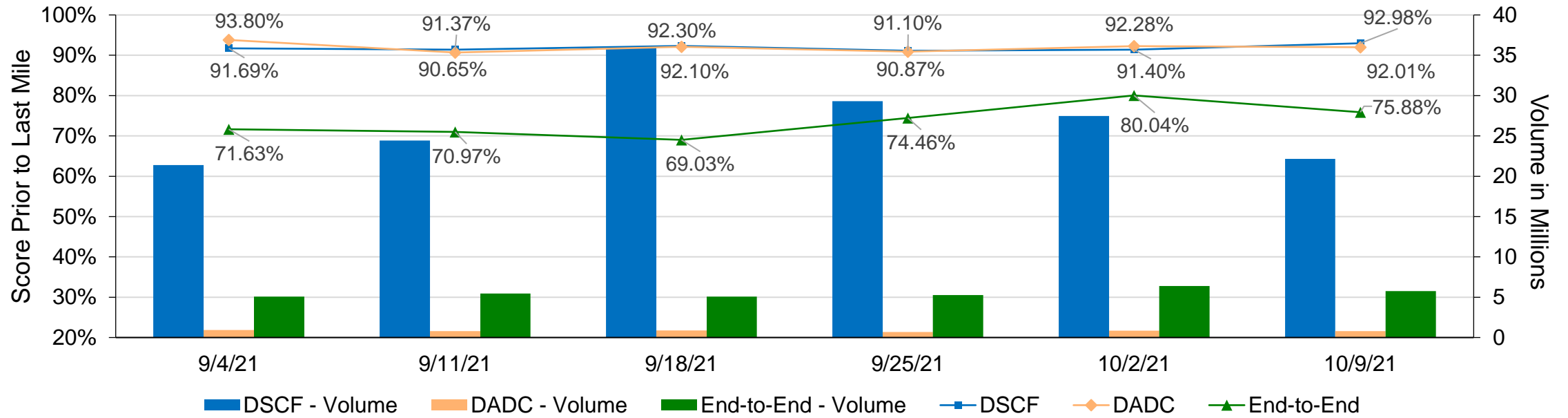


Note: Preliminary Oct 2021 results through October 22, 2021.

Service Performance

Periodicals

Periodicals – Score Trend

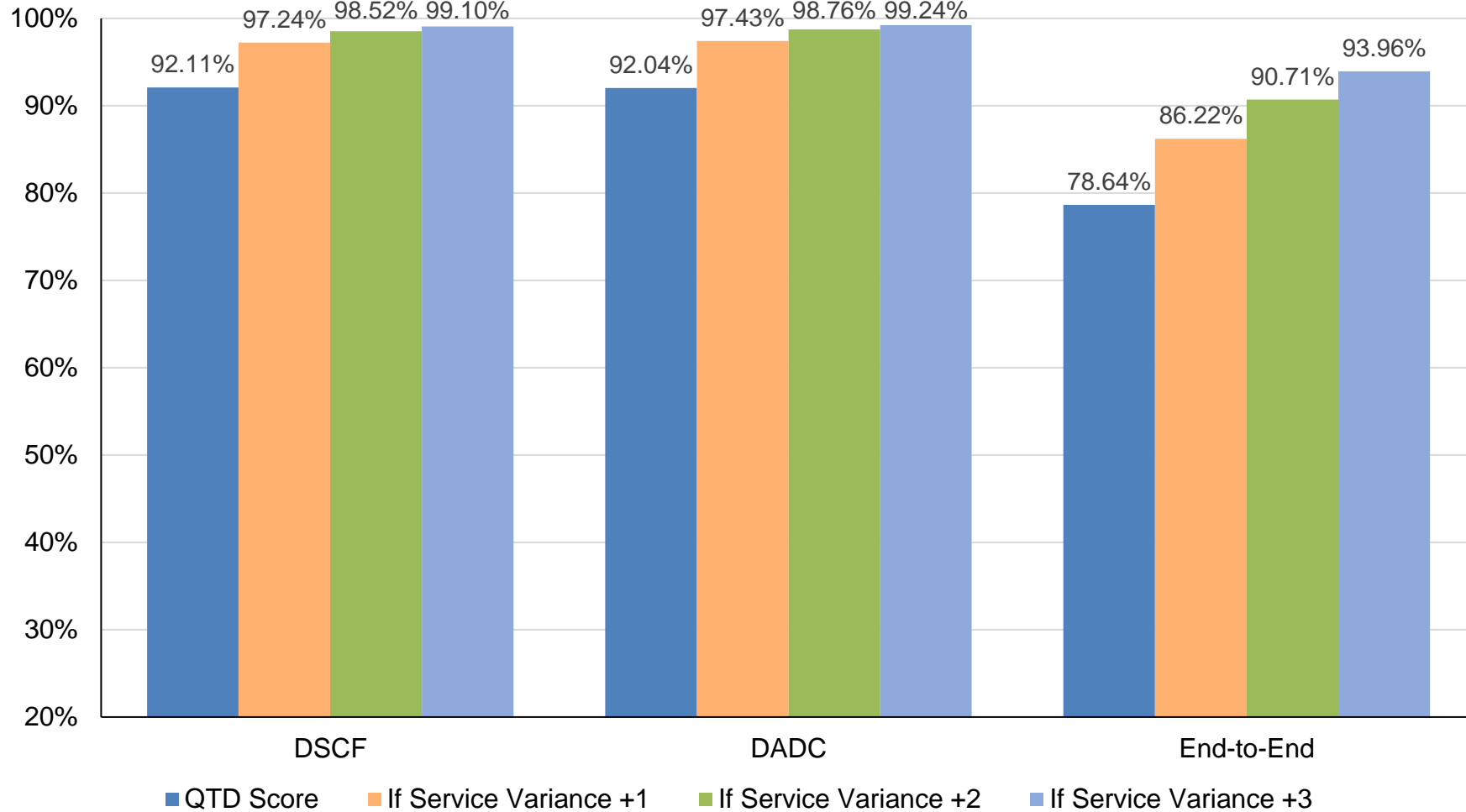


FY2022 Q1TD	Total Pieces Measured	Processing On-Time	Last Mile Impact	Overall Score	Target Score	SPLY Pieces Measured	Volume Change	SPLY Overall QTD Score	SPLY Change
SCF Flats	54,032,601	92.11%	-5.94%	86.17%	86.62%	72,147,368	-25.11%	81.63%	4.54%
ADC Flats	1,731,994	92.04%	-4.78%	87.27%	86.62%	2,007,513	-13.72%	84.33%	2.94%
E2E Flats	13,184,399	78.64%	-3.01%	75.63%	86.62%	19,360,278	-31.90%	64.71%	10.92%
2-Day	2,649,534	92.30%	-4.73%	87.57%	86.62%	3,073,992	-13.81%	83.45%	4.12%
3-Day	8,605,411	92.96%	-2.81%	90.16%	86.62%	10,914,509	-21.16%	83.95%	6.21%
4-Day	9,416,614	82.20%	-3.70%	78.50%	86.62%	14,216,463	-33.76%	64.43%	14.07%
5-Day	1,873,490	85.24%	-2.89%	82.34%	86.62%	758,826	146.89%	78.67%	3.67%
6+ Day	2,283,507	68.47%	-2.11%	66.36%	86.62%	3,597,213	-36.52%	61.67%	4.69%
Total	68,948,994			84.18%	86.62%	93,515,159	-26.27%	78.18%	6.00%

Note: Preliminary FY22 Q1 results through October 15, 2021. FY22 data sourced from Internal SPM.

Periodicals – Service Variance







FY2022 Q1TD DSCF and DADC Periodicals scores would be above 97.24% (prior to last mile), if pieces that failed by 1 day passed



Note: Preliminary FY22 Q1 results through October 15, 2021. FY22 data sourced from Internal SPM.

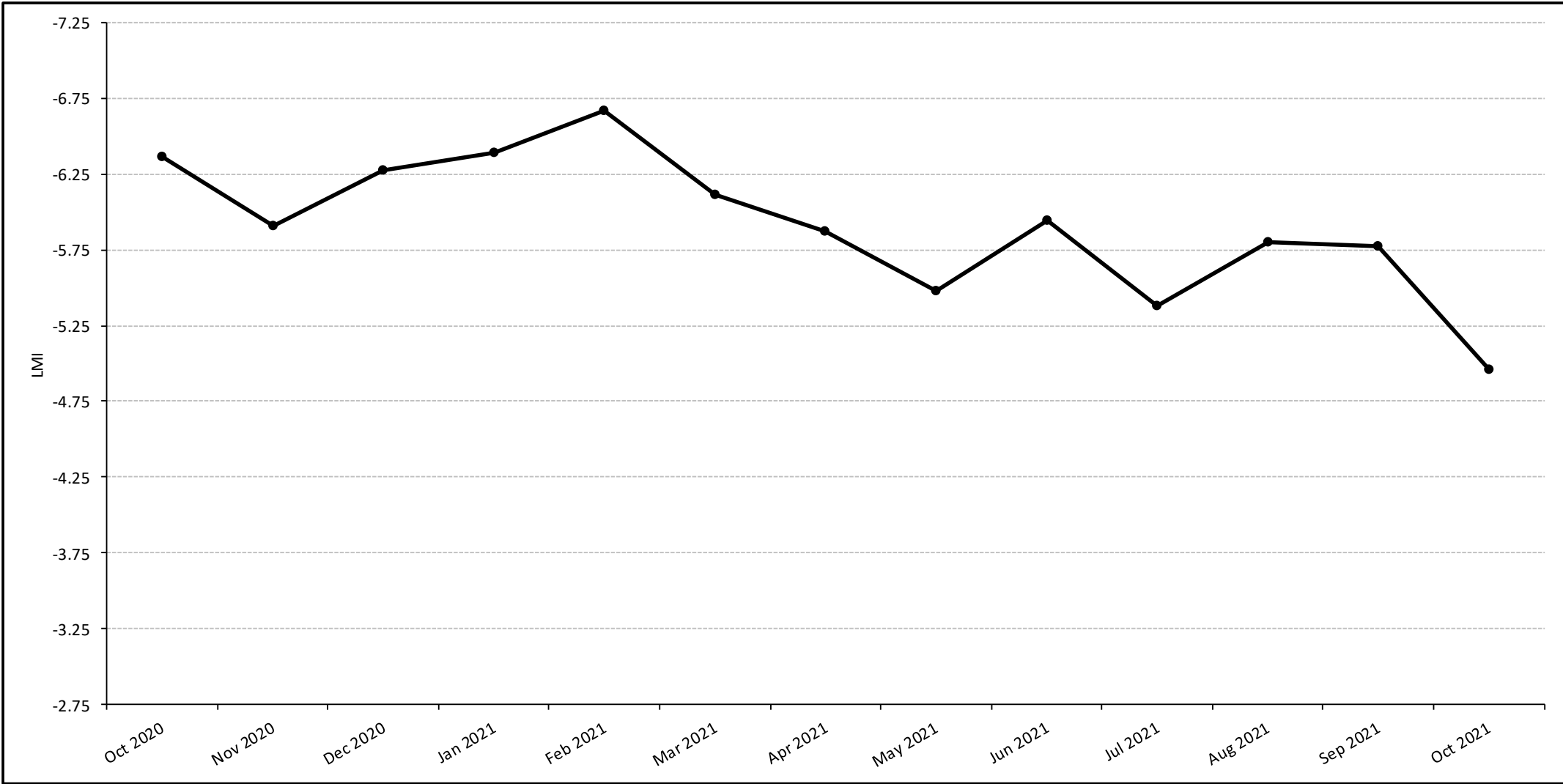
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Metrics are for Mailing Dates 10/01/2020 – 09/30/2021
Commercial and Full-Service Eligible Volumes sourced from PostalOne!

Last Mile Impact Trend – Periodical Flats



Note: Preliminary Oct 2021 results through October 22, 2021.





Peak Planning We are Ready

Mike Barber
Vice President, Processing &
Maintenance OPS Distribution
Operations

Processing Pre-MTAC Discussion



- ❑ Customized Operating Plan
 - Sites are measured by individual capability
 - Focus on Precision - not a one size approach
- ❑ Industry Connect Dashboard
 - Dashboard to be shared in October with Industry representatives
 - Alerts of varied levels of conditions at the facilities
 - Ability to communicate quickly with Industry if impacts occur
- ❑ FSS – update
 - Completed 14 prior to peak
 - After peak reviews will be conducted to prepare future movements