



# PROCESSING OPERATIONS

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SOUTHERN

# Peak Recap



November 28, 2020 – January 8, 2021

PACKAGES DELIVERED

BUSIEST PACKAGE WEEK

BUSIEST PACKAGE DAY

AVERAGE # DELIVERED EACH SUNDAY

NATIONAL		SOUTHERN AREA	
PEAK 2020	PEAK 2019	PEAK 2020	PEAK 2019
1.05 B	930.4 M	300.8 M	262.2 M
12 <sup>TH</sup> -18 <sup>TH</sup>	14 <sup>TH</sup> -20 <sup>TH</sup>	12 <sup>TH</sup> -18 <sup>TH</sup>	14 <sup>TH</sup> -20 <sup>TH</sup>
206.6 M	204.1 M	60.7 M	56.8 M
12/14	12/16	12/14	12/16
41.87 M	39.60 M	12.39 M	11.59 M
9.00 M	7.62 M	2.55 M	1.98 M



SOUTHERN

# Logistics and Processing Operations Vision and Strategy



**Our vision is to provide precise, efficient, predictable processing and logistics performance, that enables delivery operations to provide world class service to our customers and positions our network for revenue growth**

**We do that by...**

- Empowering, developing and engaging our people; ensuring employee safety and building a winning culture
- Fully leveraging technology and analytics to be efficient and data driven
- Fundamentally stabilize and optimize our process to improve performance and reduce cost

Stabilize

A Venn diagram consisting of two overlapping blue circles. The left circle is labeled 'Stabilize' and the right circle is labeled 'Optimize'. The background of the slide features a collage of postage stamps, including the Statue of Liberty, an American flag, and various 'FOREVER USA' stamps.

Optimize

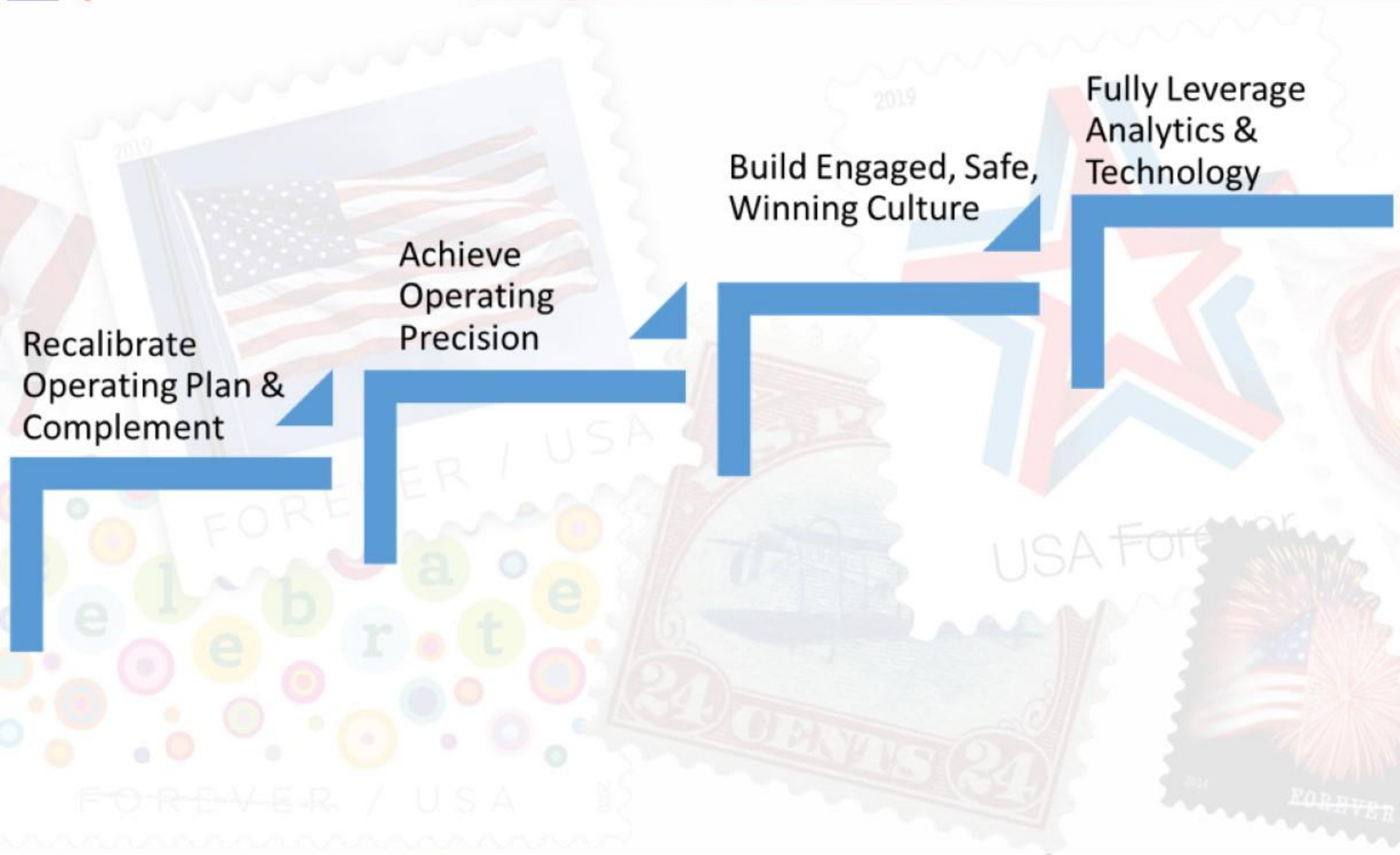


Recalibrate  
Operating Plan &  
Complement

Achieve  
Operating  
Precision

Build Engaged, Safe,  
Winning Culture

Fully Leverage  
Analytics &  
Technology

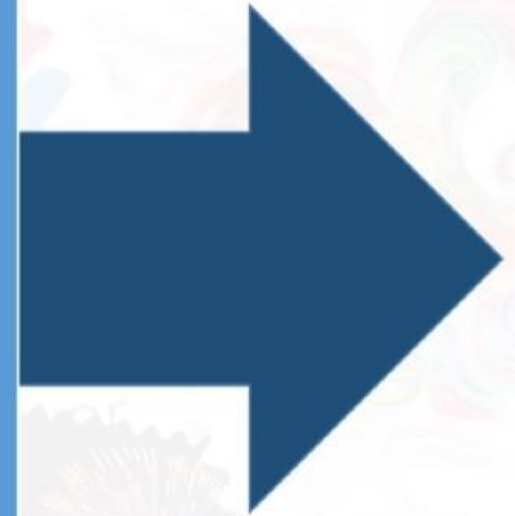


## Focused Organization

- Processing and Logistics Excellence
- Effective Planning and Execution
- Enhanced Line-of-Sight
- Improved Performance and Results

## Precise and Efficient Operations

- Engaged Employees with a Safe and Winning Culture
- Recalibrated Operating Plan
- Right-sized Complement
- Fully Leveraged Technology and Analytics



- **Goal**

- Provide our customers a bird's-eye view of current facility capabilities based on key metrics, leading to informed decision-making

- **Objective**

- Defined visibility – operational / strategic capabilities
  - Key processing metrics
  - Key logistics metrics
- Updated daily – measures past 24 hours for predictive performance of next day

\*in development





Last Update: 01/25/2021 2:30 PM EST

Eastern

Akron OH P&DC

120439

Notes 0/0

Flats



Letters



Periodicals



Packages



LAKESHORES

On Hand

	Flats	Letters	Periodicals	Packages
Akron OH P&DC	Blue	Green	Orange	Blue
Cleveland OH FSS Annes	Green	Blue	Green	Blue
Cleveland OH P&DC	Yellow	Green	Blue	Blue
Columbus OH P&DC	Green	Blue	Blue	Green
Detroit MI NDC	Orange	Yellow	Blue	Yellow
Fort Wayne IN P&DC	Green	Green	Green	Blue
Grand Rapids MI P&DC	Green	Orange	Blue	Yellow
Indianapolis IN MPA	Green	Green	Orange	Green
Iron Mountain MI P&DC	Blue	Green	Green	Blue
Johnstown PA P&DF	Blue	Blue	Blue	Green
Pennwood Place PA P&DC	Green	Green	Green	Blue
Springdale OH Annex	Blue	Orange	Orange	Blue
Traverse City MI P&DF	Yellow	Yellow	Blue	Blue

Unload Time

	Flats	Letters	Periodicals	Packages
Akron OH P&DC	Blue	Green	Orange	Blue
Cleveland OH FSS Annes	Blue	Blue	Green	Blue
Cleveland OH P&DC	Orange	Green	Blue	Blue
Columbus OH P&DC	Green	Blue	Blue	Orange
Detroit MI NDC	Orange	Orange	Green	Blue
Fort Wayne IN P&DC	Blue	Yellow	Blue	Yellow
Grand Rapids MI P&DC	Yellow	Yellow	Blue	Green
Indianapolis IN MPA	Green	Blue	Yellow	Blue
Iron Mountain MI P&DC	Yellow	Blue	Blue	Green
Johnstown PA P&DF	Blue	Green	Blue	Yellow
Pennwood Place PA P&DC	Green	Blue	Yellow	Blue
Springdale OH Annex	Blue	Orange	Blue	Green
Traverse City MI P&DF	Blue	Green	Green	Blue

SAMPLE FOR DEMONSTRATION PURPOSES ONLY

\*in development