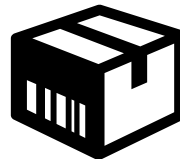


## Tom Foti, Executive Director



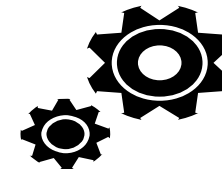
### Mailing

- **Elke Reuning-Elliott, Director**
- **Dan Bentley**  
First-Class Mail, Political Mail, Election Mail
- **Verdonna Hudson**  
First-Class Mail, Mktg Mail Parcels, BPM flats, CMM, RPN, Franked Mail, Free for Blind
- **Steve Mills**  
Mktg Mail High Density and Saturation; Catalogs
- **Lyn Seidler**  
Mktg Mail CR / reg. letters and flats; Strategy development
- **Tonya Dodson**  
Periodicals, Picture Permit, Simple Samples
- **Lauren Williams**  
Catalogs, EDDM



### Shipping

- **Jay Smith, Director**
- **Mary (Meg) Ballard**  
First Class Package Service; Parcel Select PSLW; Ground Retail
- **Debbie Bell**  
Priority Mail Express; Priority Mail
- **Bruce Klein**  
USPS Returns/SBP; PRS; MRS; BPRS; FCPS; Package Intercept
- **Corey Adams**  
USPS Returns/SBP; PRS; MRS; Parcel Select; PSLW; Ground Retail
- **Denis Baranov**  
Priority Mail Express; Priority Mail
- **Matthew Simpson**  
Media Mail; Library Mail; Bound Printed Matter; Parcel Airlift



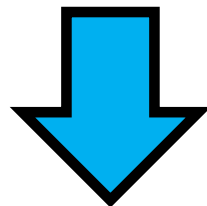
### Special Services

- **Dale Kennedy, Manager**
- **Lynne Hallett**  
Bus. Reply Mail, Certificate of Mailing, General Delivery, IMb Tracing, PO Boxes
- **Crystal Essiaw**  
Certified Mail, Restricted Delivery, Signature Confirmation, Return Receipt, Non-Profit
- **Paul Pruitt**  
Hold for Pick-Up, Pick-Up on Demand, Registered Mail, Special Handling, Collect on Delivery
- **Lauren Shaver**  
Money Orders, Address Correction Service, Insurance, Adult Signature, Mail Hold/Forwarding



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graph TD; A["Market Opportunity  
Product Position  
Strategic Vision"] --> B["Performance Analysis  
Product Assessments  
Product Implementation & Performance  
Customer Experience Improvements  
Marketing Strategy Development"]; style A fill:#00aaff,stroke:#000,stroke-width:2px; style B fill:#00aaff,stroke:#000,stroke-width:2px;
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Market Opportunity  
Product Position  
Strategic Vision



Performance Analysis  
Product Assessments  
Product Implementation & Performance  
Customer Experience Improvements  
Marketing Strategy Development

